



REFERRAL AGENT PROGRAM

— CONNECT — COMMUNICATE — COLLABORATE —

TBG Conferencing offers your customers a full line of high quality, competitively priced Audio and Web Conferencing products. Our teleconference portfolio includes, 24/7 Reservationless Conferencing, integrated, Audio and Web Conferencing and Event and International Conferencing. We customize each sale to meet the specific need of the customer. Our “white-glove” customer service allows us to establish solid customer relationships and to retain our customer base, thus assuring you of a continuous stream of conferencing revenue.

Our Agent Program is totally unique in the industry. We expect you to continue to focus on your core business while we close teleconferencing accounts for you and then pay you commissions. Simply provide us with referrals from your current account base and we'll do the rest. We contact the customer, close the sale and send you a residual payout for the length of time we retain the account. There is no up-front cost, no training, no selling and never any paperwork. In addition, we have a proven six year record of on-time commission payout and reporting.

Call us today at 888.783.4002 to find out how TBG Conferencing can turn your leads into an additional revenue stream and take part in the easiest and most generous program in the industry.

FEATURES

High quality product portfolio

Competitively priced products

Aggressive commissions

Long term residuals

No selling

No training

Never any paperwork

Proven track record of on-time payments and reporting



WHY SHOULD I WORK WITH TBG CONFERENCING AS A REFERRAL AGENT?

TBG Conferencing is a well-established global provider of Audio and Web Conferencing Services. As a Referral Agent for TBG Conferencing, you will be earning long term residuals, based on an aggressive commission plan. We pay on-time, every month and continue to pay as long as we retain the customer. For your customers, we offer the finest products available in the teleconferencing marketplace. In addition, we provide “white-glove” customer service and complete training on all of our products.

ON AVERAGE, HOW LONG DOES TBG CONFERENCING RETAIN ITS CUSTOMERS?

Due to our competitive pricing and our “white-glove customer service, TBG Conferencing has a very high retention rate. On average, TBG Conferencing retains customers for 3.5 years, insuring a continual revenue stream for you.

HOW MUCH TIME WILL IT TAKE FOR ME TO SELL TELECONFERENCING?

The TBG Conferencing Referral Agent program is unique in the industry. We expect you to continue to focus on your core business while we close teleconferencing accounts for you. Simply provide us with a “referral” from your customer base and we’ll take it from there. We contact the customer, sell and close the account and send you a residual payout for the length of time we retain the account.

WHAT PRODUCTS ARE AVAILABLE IN THE TBG CONFERENCING PORTFOLIO?

We have a full range of teleconferencing products, including 24/7 Reservationless Conferencing, Event Conferencing and Web Conferencing. We offer several different Web Conferencing platforms, which allows us to match a clients needs with a specific conferencing technology solution.

HOW MUCH PAPERWORK IS THERE?

There is never any paperwork. Once you have notified us of the “referral” nothing further is required of you. We will notify you of the status of the account and when the first usage bill goes out. Your payments will begin in the pay cycle following the first customer reimbursement.

FEATURES

- Aggressive commissions
- Long term residuals
- No selling
- No training
- Never any paperwork
- No up-front costs

ARE THERE ANY UP-FRONT COSTS?

No. There is no cost to participate and no cost to you for customer service or maintenance. No money will be deducted from your commissions for literature, training or customer service. You have no costs for participating in the program.

HOW LONG IS THE TRAINING?

At TBG Conferencing, we offer full customer training on all of the products in our portfolio. Should you be interested, we will train you on any of our products, however, as a Referral Agent, there is no required training. We expect you to continue to focus on your core business and simply “refer” customers to us. We’ll do the rest of the work and keep you informed of when we close your referral.